

Exhibitor Service Manual



Show Dates: March 9-11, 2025

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Discount deadline:

February 26, 2025

NEED **A CUSTOM BOOTH?**

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NEED SHIPPING **TO AND FROM A TRADESHOW?**



NEED ANYTHING?

Phone: 305-751-1234 Fax: 305-751-1298

Material Handling Authorization

(This Form Must Be Signed and Returned with the Shipping Instructions)

Please complete the	following information:	
We plan to ship to:	Advance Warehouse	Direct to Show Site
We plan to ship on (da	ate):	
Our material should a	rrive on (date):	
Carrier name:	Pro#:	
Origin shipment (City	, state):	
Please provide a cont	act name and number f	or any questions
EXPO may have in reg	ards to this shipment.	
Name:	Phone:	

Please indicate number of pieces and the estimated weight					
# of pieces	Description Weight				
	Crates				
	Cartons				
	Cases				
	Carpet				
	Miscellaneous				

Total weight:

100 pound minimum charge per shipment

Computation of Material Handling Services

The following services, whether used completely, or in part, are offered as a package. When recording weight, the actual weight is the number you use unless less than 100lbs For example:185 lbs =185 x RATE = \$ Amount or minimum charge, whichever is greater.

Advance Shipment	\$1.10 per pound	Direct Shipment	\$1.15 per pound		
Advance Shipping Address: EXPO Convention Contractors, Inc., 15959 NW 15th Avenue Miami, Florida 33169		Direct Shipping Address: Expo Convention Contractors, Inc., c/o Miami Beach Convention Center- 1901 Convention Center Drive, Miami Beach, FL 33139	Halls A & B		
Deadline Date is:	February 26, 2025	Will not be accepted prior to:	March 7, 2025		
Shipments received after this date will incur a	n additional 25% late handling fee.	Shipments received before this date will inc	cur an additional 25% handling fee.		
Advance Shipment Rates Include: Unloading crated material. Storing at EXPOCCI's warehouse for up to 30 d Unloading materials and delivery to your boott Removing of empty shipping containers from show, returning at close of show. Reloading materials onto outbound transporta	your booth, storing during	Direct Shipment Rates Include: Unloading materials when received and deli Removing of empty shipping containers fro show, returning at close of show. Reloading materials onto outbound transpo	m your booth, storing during		
EXPOCCI Warehouse Hours are Monday through Friday; 8:30am to 3:30pm. Holidays excluded.		Additional Surcharges based on inbound weight: Warehouse shipment Delivered after the deadline date. Add 25% to above rates. Show Site Shipment Delivered Off Target, not on exhibitor set-up day.			
Straight Time Hours Monday through Friday; 8:00am to 4:30pm Overtime Hours Monday through Friday before 8:00am & afte 4:30pm - All day Saturday, Sunday & Holidays					
For Credit card payments, please complete the payment authorization form. Any additional overtime charges will be invoiced at Showsite and are subject to chang pending move-in/move-out schedule.					
We understand that your calculation is only an estimate. Invoicing will be calculated from actual certified weight ticket or Reweigh ticket on inbound material handling receiving report. Adjustments will be made accordingly. Any adjustments to Charges must be made at show site.					
Single pieces weighing more than 5,000 pound: shipped directly to the showsite. EXPOCCI is not responsible for any damage or lo questions about material handling, please conta	oss of your freight. Please secure ro	oundtrip insurance coverage from your compa			

Please complete the following and return to EXPO along with the Shipping Instructions form:

Company Name: Contact Name:

Booth # Email:

Authorized Signature:

Signature also indicates you read and accept the Payment Policy and Term and Conditions, signed and returned to expo. Payment Authorization must be completed and returned with Material Handling worksheet. Other charges may apply, please review Material Handling Information form INCLUDED in this Manual.

Please return along with payment policy via email to info@expocci.com or via fax 305-751-1298.

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BOOTH2

Exhibitor Service Manual



Material Handling Information

Special Handling

Rate as shown on Material Handling Authorization Form

The standard material handling applies to shipments that can be readily handled off or onto a truck using a conventional forklift or pallet jack equipment without rehandling. A special handling charge applies if your shipment requires extra labor for stacking or unstacking containers on a truck (cubic loading), tarping or untarping freight or containers, or rigging pieces for loading or unloading on a truck or from the ground, or other circumstances requiring the rehandling of materials.

Late shipments

Surcharge: 25%

A surcharge will apply to shipments not arriving within the published dates (refer to pages 4-5) for advance warehouse or arriving on show site after show opening

Uncrated Shipments

Rate as shown on Material Handling Authorization Form

An additional charge of 50% (or as stated on Material Handling Authorization page) of the applicable material handling charge at the time of delivery shall be charged for all loose, uncrated, or unprotected shipments received at the show site docks. The charge is a one-time charge that includes both move-in and move-out of the show and is based on the weight of the shipment handled.

Off Target Deliveries

For targeted shows (exhibitors who received/requested a Targeted Date/Time), a surcharge will apply if shipment is not delivered (or carrier has not checked in) during assigned target date/time. Surcharge: 25%.

Surcharge: See below

Surcharge: \$8.25/CW1

Shipments arriving at the warehouse during Expo show move-in days and/or Exhibitor Move-in Days will be charged a Special Handling Fee. This fee will be based on the shipment received and the Delivery Location. The minimum charge will be \$250.00. Please set the Expo Quick Facts for Delivery Days, Times and Location. Based on weight of materials and location.

Padded Van Deliveries

A padded van surcharge applies to van line carriers that transport freight at cubic displacement rates, operate a non-standard dock height equipment, require freight on the truck to be unloaded in a specific order or orientation, or require that freight on the truck be moved to unload the actual delivery

Marshaling Yard

Where EXPOCCI, as the show contractor must lease space for marshaling yard operations because no space is provided by the facility,

Surcharge: \$25.75 per forklift load

An additional charge per forklift load will be applied to shipments that have to be reweighed at the dock due to the lack of a certified weight ticket, or an incorrect or understated weight on a delivery document.

Surcharge: \$25.75 per envelope

Envelope Deliveries

During show hours at the show facility, a charge will apply for receiving and delivering envelope packages to your booth.

Accessible Storage

Accessible storage will be accessible during the show, but not necessarily by exhibitors. There is a one hour labor rate charge for each time the accessible storage is accessed. There will be no charge to return material to the booth at the close of the show.

Surcharge: \$15.00 per CWT, Minimum \$ 50.00

Return to Warehouse

Crated materials only, uncrated materials will not be accepted at warehouse. Return to warehouse will be charged after Material Handling and Overtime Charges,

Mobile Spotting Fee

Surcharge: \$386.00 round trip ST Charge/ \$669.50 round trip OT charge

Surcharge: Based on applicable Labor rate (refer to labor order form

Vehicles operated by exhibitors may be allowed on the exhibit hall floor for loading or unloading, if EXPOCCI determines such activity to be operationally feasible and safe. All vehicles operated on the exhibit hall floor must be escorted by EXPOCCI personnel. In such cases, a MOBILE SPOTTING FEE will be charged. All local fire marshal rules and regulations apply. Please call customer service for details.

If you have any questions about material handling, please contact EXPO CCI Customer Service department.



SHIPPIN

TO AND FROM

TRADESHOW?

NEED ANYTHING?

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Surcharge: Maximum \$20.50

EXPOCCI may charge a fee per shipment processed through the marshaling yard.

Reweigh of shipments



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Exhibitor Service Manual



Material Handling Q & A

Questions and Answers

What is material handling (also referred to as drayage)? Material handling is the process of unloading your freight from your shipping carrier, either at the warehouse or show site, delivering it to your booth, storing

your empty containers (empties) if required, returning of your empties at the close of show, and then reloading your freight back onto your shipping carrier.

What is the definition of "freight"?

Any exhibit materials that are shipped or delivered to the advance warehouse or show facility via shipping carrier, POV, or delivery truck.

What is a "certified weight ticket"?

A printed weight ticket from a scale certified or inspected by a government authority such as the Dept. of Agriculture, indicating the date weighed, the weight of the shipment and the vehicle ID of the unit being weighed.

Important facts about advance shipments

All shipments that are addressed to the advance warehouse address (please refer to "Advance Warehouse" shipping labels included in this manual).

EXPOCCI will begin accepting your shipments 30 days prior to first show open day (date may vary depending on show schedule).

The warehouse will receive shipments Monday-Friday, 8:30am - 3:30pm, excluding holidays.

Shipments must arrive by advance warehouse deadline date to avoid a late surcharge. (Please refer to the "Show Information" page included with this manual for deadline date.)

Crates, cartons, skids, fibercases, and carpets can be accepted at the warehouse, but D0 N0T ship crates weighing over 5,000 lbs., loose/uncrated shipments and/or machinery to warehouse. You must ship those items direct to show site.

All shipments must have a bill of lading or delivery slip indicating number of pieces and weight. Certified weight tickets required.

All shipments must be prepaid, no collect on delivery shipments will be accepted.

Material Handling Charges

What determines how much I am charged?

Charges are based off the weight from your inbound weight ticket included with your shipment.

How do I calculate material handling charges?

Material handling services, whether used completely, or in part, are offered as a package. When recording weight, round up to the next 100 lbs. For example: 185 lbs. = 185 lbs X RATE = \$ Amount or minimum charge, whichever is greater.

Will there be any additional charges?

Additional charges may apply. Please review the Material Handling Authorization and Material Handling Additional Services forms included in the manual for all applicable fees.

Material Handling Charges

What are specialized carrier shipments?

Shipments that arrive via small package carrier such as FedEx Express Service, UPS small package service or DHL small package service AND do not have a certified weight ticket included with shipment. This applies to packages weighing under 100 lbs.

How do I calculate my specialized carrier shipment?

Charges for specialized carrier shipments are based on per carton, per delivery. Example: I'm shipping 3 packages via FedEx, how much will I be charged? 3 x per carton rate = \$ amount charged (plus any additional fees that may apply).

Please be advised that your whole shipment may not arrive to its destination at one time. Therefore, you may be charged per each delivery, and minimum charges may apply.

What is the difference between material handling and shipping?

Shipping is the process of carrying your shipment from your location or pick-up area to its destination and also the process of returning your shipment back to your location after the close of the show. Material handling begins at the time your shipment arrives to the docks (please refer to 'What is material handling?" for the full definition.)

Do I need to order a forklift to unload or reload my freight?

No, please do not order a forklift for unloading/reloading of your materials.

What does CWT mean?

CWT is an acronym for Century Weight, therefore it means 100 lbs.

Crated - Uncrated - Special Hand

What are CRATED materials? Materials delivered that are skidded or in a container that can easily be unloaded / reloaded with no special handling required.

What are UNCRATED materials?

Materials delivered that are loose, pad-wrapped or unskidded without proper lifting bars and/or hooks.

What is SPECIAL HANDLING?

Shipments delivered that require extra labor for stacking or unstacking containers on a truck (cubic loading), tarping or untarping freight or containers, or rigging pieces for loading or unloading on a truck or from the ground, or other circumstances requiring the rehandling of materials.

Important facts about direct shipments

What are direct shipments?

All shipments that are addressed directly to the exhibit facility (please refer to "Direct to Show" shipping labels included in this manual).

Shipments must arrive during exhibitor move-in times only. Do not ship direct to show site in advance. If delivery cannot be guaranteed to arrive during exhibitor move-in, shipment must go to advance warehouse.

All shipments must have a bill of lading or delivery slip indicating number of pieces and weight. Certified weight tickets required. Crates weighing over 5,000 lbs. or loose/uncrated shipments must be shipped direct to show site to arrive during exhibitor move-in times. **All shipments must be prepaid**, **no collect on delivery shipments will be accepted**.

Liability Insurance

What is and why would I need liability insurance?

Accidents happen, therefore, most show organizers and facilities require liability insurance. Please refer to your booth contract for exact minimums required. Please make sure your materials are covered from the moment they leave your company location to the time they return after the close of the show.

Outbound shipments

You must complete an EXPO Material Handling Agreement (MHA) for all outbound shipments. A MHA will be distributed at show site if all services have been paid in full, or you can request one at the customer service desk. Upon completion of packing and labeling of your materials, complete the bill of lading with all required information, and return to customer service. If you have questions on how to complete your bill of lading, please ask a EXPO customer service representative located at the customer service desk. If you are NOT using the designated shipping carrier, you must call your carrier with pick-up information. If your carrier fails to pick up your shipment, EXPO will either reroute your freight through the carrier of our choice or return to the local warehouse (whichever is indicated on your MHA).



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BOOTH?

Exhibitor Service Manual



February 4, 2025

February 26, 2025

Show Dates: March 9-11, 2025

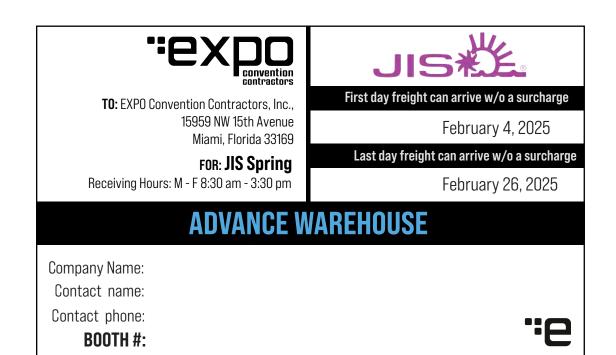
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ADVANCE WAREHOUSE

Company Name: Contact name: Contact phone:

BOOTH #:



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Direct Shipping Labels







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Exhibitor Service Manual



Self-Unload/POV Service Information & Rates

POV SERVICE is a feature for exhibitors using a Personally Owned Vehicle (POV) that meets the requirements below.

POV's (Personally Owned Vehicles) are defined as:

Cars, pick-up trucks, vans and other trucks primarily designed for passenger use, not cargo or freight. Vehicles that do not qualify for this service or that have material that requires mechanical assistance to unload will be charged as material handling by weight

Vehicles that Qualify (Product Only)



Vehicles that DO NOT QUALIFY: (Showcases and Booth Build Items are Material Handling)

Trailer

Commercial Van

Rental Truck

Box Truck

Flatbed/Stakebed











Rates:

Straight time - **\$96.00 per one way trip. (Monday - Friday, 8:00am - 4:30pm)** Overtime - **\$127.50 per one way trip. (Monday - Friday, before 8:00am, after 4:30pm, weekends and holidays)** One worker equipped with a flat cart will assist those exhibitors who qualify for POV Service with unloading & delivery of goods to your booth.

POV SERVICE is aimed at those exhibitors requiring minimum assistance to facilitate the move-in/out process for them, skidded or palletized items do not qualify, maximum weight 400 pounds per trip.

Exhibitors who have extensive unloading requirements can use the material handling services. Arrangements for this service can be made in advance, see Material Handling Form, or on-site at the EXPO Service Desk.

Empty storage service will only be available to exhibitors who utilize the complete material handling service. Exhibitors who do not use these services will be charged on a per carton rate to handle their empties.

EXPO WILL NOT BE RESPONSIBLE FOR ANY DAMAGES. Exhibitors are required to carry all-risk floater insurance covering their product and exhibit materials against damage, loss and other hazards. The coverage should start when the product and exhibit material leaves your place of business and end when it is returned to your facility after the show. POV Service will be available from the loading dock. Please instruct your personnel to identify themselves as exhibitors requiring POV service to security personnel. They will be directed to the specially designated area. This service DOES NOT include rental trucks or company trucks.

Exhibitor: Date and time: Booth # # of trips:

Please return along with payment policy via email to info@expocci.com or via fax 305-751-1298.